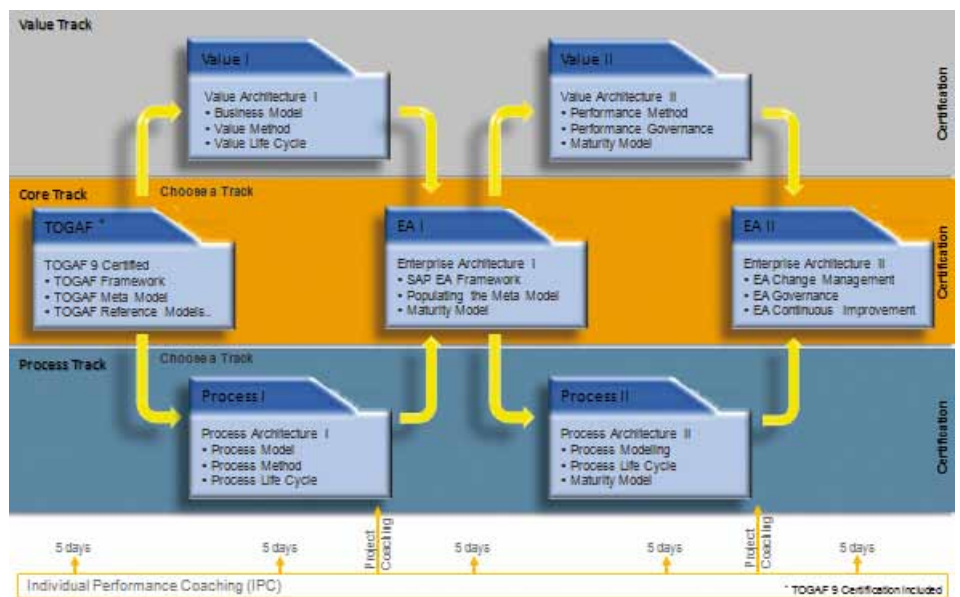


SAP LEAD ENTERPRISE ARCHITECT DEVELOPMENT (LEAD) PROGRAM

Being an Enterprise Architect requires more than providing technology or architecture direction, mobilising others and controlling progress – it requires knowledge about Business Model Management, Business Process Management as well as Performance and Value Management.

The LEAD Enterprise Architecture Program offers Enterprise Architects an exceptional growth opportunity, where they can refine and strengthen their Enterprise Architecture skills in the areas of Technology, Security, Process, Service, Performance and/or Value, while at the same time solving daily challenges. While the standard SAP Education offerings for Enterprise Architecture will provide you with the required skills to take advantage of an adaptable, flexible and open IT architecture to develop service-based, enterprise-scale business solutions, the LEAD Program offers the opportunity to become a Value Architect, Process Architect or even a Lead Enterprise Architect.



The core curriculum

The LEAD Program consists of a core curriculum with an emphasis on Enterprise Architecture. The program provides profound knowledge of the SAP Enterprise Architecture Framework and its added value and prepares for TOGAF™ 9 certification (Level 1 + 2) and both builds and supports the SAP Certified Professional Enterprise Architect.

Enterprise Architect Program and will take the participants on a journey of personal and professional development through all the different aspects of Value Architecture, Process Architecture and Enterprise Architecture. For each module consisting of 5 training days you will receive 0.5 days of additional IPC and an additional 2 days of coaching to support you in writing the Enterprise Architecture case.

Specialisation tracks: Value Architecture / Process Architecture / Lead Architecture

In order to build a strong foundation, participants must select at least one of the following Business Architecture specialisation tracks: Value Architecture or Process Architecture. To become a Lead Enterprise Architect, participants must choose both specialisation tracks.

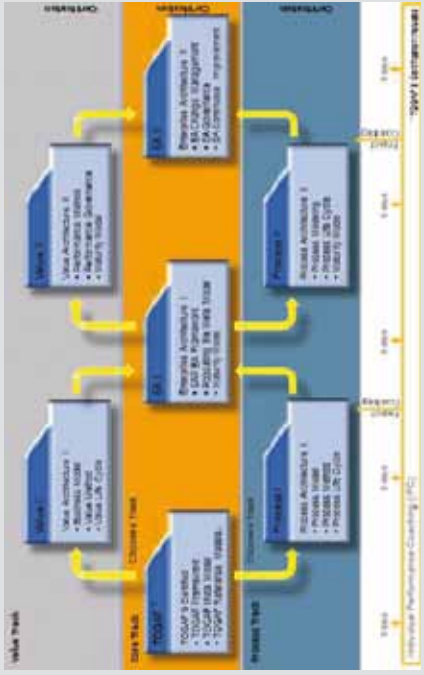
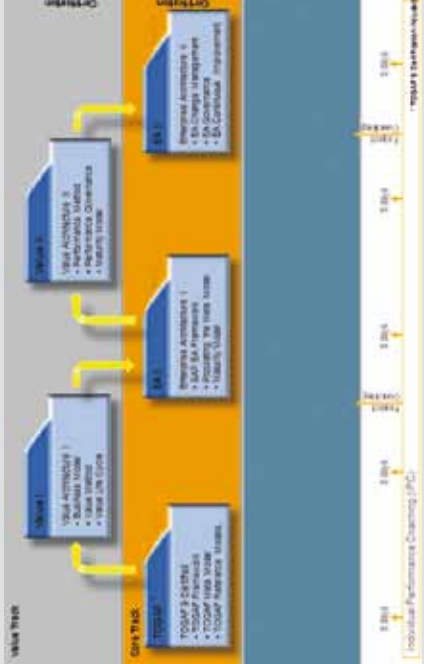
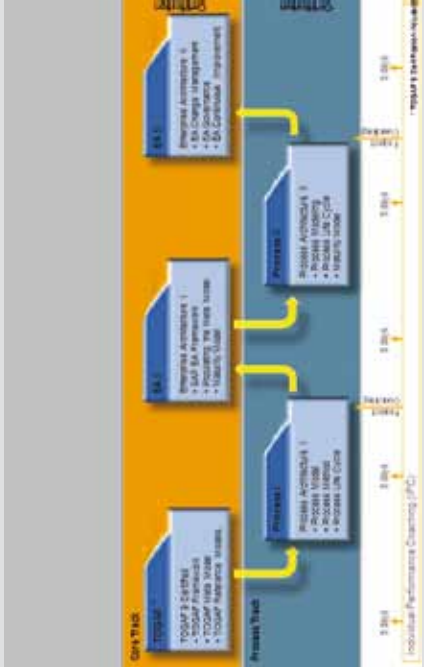
Unique proposition to the market

A case study is an important part of the LEAD Enterprise Architecture Program. What makes this program really unique is the innovative concept that - if two or more architects from your organisation are participating - they will have the opportunity to use their own data and work on a personalised case study for your company and thereby resolve major parts of your Business Process, Application, Data or Technology Architecture.

Individual Performance Coaching

The Individual Performance Coaching (IPC) is an integrated element of the Lead

The SAP LEAD Program offers several tracks:

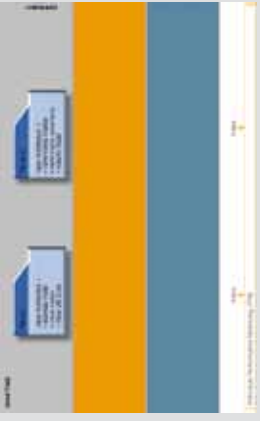
Diploma SAP Lead Enterprise Architect	Diploma SAP Business Value Architect	Diploma SAP Business Process Architect
 <p>The diagram shows a 3-track program. Track 1 (Value Architect) includes modules for Value Architect 1, 2, and 3. Track 2 (Process Architect) includes modules for Process Architect 1, 2, and 3. Track 3 (Business Architect) includes modules for Business Architect 1, 2, and 3. All tracks culminate in a final 'SAP LEAD Enterprise Architect' certification.</p>	 <p>The diagram shows a 3-track program. Track 1 (Value Architect) includes modules for Value Architect 1, 2, and 3. Track 2 (Process Architect) includes modules for Process Architect 1, 2, and 3. Track 3 (Business Architect) includes modules for Business Architect 1, 2, and 3. All tracks culminate in a final 'SAP Business Value Architect' certification.</p>	 <p>The diagram shows a 3-track program. Track 1 (Value Architect) includes modules for Value Architect 1, 2, and 3. Track 2 (Process Architect) includes modules for Process Architect 1, 2, and 3. Track 3 (Business Architect) includes modules for Business Architect 1, 2, and 3. All tracks culminate in a final 'SAP Business Process Architect' certification.</p>
<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> ■ A solid Enterprise Architecture case ■ Triple-qualified Enterprise Architects who effortlessly link business to IT ■ Defined input for a business and value case for your own organisation <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own input and work on a personalised case study for your company. Enabling your company to identify pain points, weakness clusters, improvement potential and business transformation potential.</p> <p>Individual Performance Coaching (IPC) For each module consisting of 5 training days you will receive 0.5 days of additional IPC and an additional 2 days of coaching to support you in writing the Enterprise Architecture case.</p> <p>Upon successful completion of the program, each participant will be:</p> <ul style="list-style-type: none"> ■ TOGAF® 9 (Level 1+2) certified ■ SAP certified Value Architect ■ SAP certified Enterprise Architect eXpert ■ SAP certified Process Architect <p>leading to SAP certified LEAD Enterprise Architect and based on the case study the Lead Enterprise Architect diploma</p> <p>Target Audience: Enterprise Architects IT Architects Technology Architects Solution Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Enterprise Architecture or Business Process Modelling</p> <p>Price Including 35 training days, 5.5 days of coaching, expert sessions, 4 certifications € 24,900 (excl. VAT)</p> <p>Booking codes Diploma SAP Lead Enterprise Architect = ACALEAD</p>	<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> ■ A solid Enterprise Architecture case ■ Double-qualified Enterprise Architects who effortlessly link business to IT ■ Defined input for a value case for your own organisation <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own input and work on a personalised case study for your company. Enabling your company to identify pain points, weakness clusters, improvement potential and business transformation potential.</p> <p>Individual Performance Coaching (IPC) For each module consisting of 5 training days you will receive 0.5 days of additional IPC and an additional 2 days of coaching to support you in writing the Enterprise Architecture case.</p> <p>Upon successful completion of the program, each participant will be:</p> <ul style="list-style-type: none"> ■ TOGAF® 9 (Level 1+2) certified ■ SAP certified Value Architect ■ SAP certified Enterprise Architect eXpert <p>leading to SAP certified Business Value Architect and based on the case study the SAP Business Value Architect diploma</p> <p>Target Audience: Enterprise Architects IT Architects Technology Architects Solution Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Enterprise Architecture or Business Process Modelling</p> <p>Price Including 25 training days, 4.5 days of coaching, expert sessions, 3 certifications € 22,500 (excl. VAT)</p> <p>Booking codes Diploma SAP Business Value Architect = BAVALLUE</p>	<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> ■ A solid Enterprise Architecture case ■ Double-qualified Enterprise Architects who effortlessly link business to IT ■ Defined input for a business case for your own organisation <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own input and work on a personalised case study for your company. Enabling your company to identify pain points, weakness clusters, improvement potential and business transformation potential.</p> <p>Individual Performance Coaching (IPC) For each module consisting of 5 training days you will receive 0.5 days of additional IPC and an additional 2 days of coaching to support you in writing the Enterprise Architecture case.</p> <p>Upon successful completion of the program, each participant will be:</p> <ul style="list-style-type: none"> ■ TOGAF® 9 (Level 1+2) certified ■ SAP certified Enterprise Architect eXpert ■ SAP certified Process Architect <p>leading to SAP certified Business Process Architect and based on the case study the SAP Business Process Architect diploma</p> <p>Target Audience: Enterprise Architects IT Architects Technology Architects Solution Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Enterprise Architecture or Business Process Modelling</p> <p>Price Including 25 training days, 4.5 days of coaching, expert sessions, 3 certifications € 22,500 (excl. VAT)</p> <p>Booking codes Diploma SAP Business Process Architect = BAPPROC</p>

Modular Format

SAP provides the LEAD Program also in modular format designed to meet the demands of busy architects who want to become SAP Certified Business Architect or SAP Certified Business Architect without interrupting a challenging career.

Each modular track will prepare you for certification qualifying you as a Value Architect, Process Architect or Enterprise Architecture expert. While the combination of Value Architect and Process Architect certifications will lead to SAP certified Business Architect, all three certifications will lead to SAP certified Lead Enterprise Architect.

The additional Individual Performance Coaching is replaced by mentoring during classroom sessions to guide your personal development needs.

SAP Certified Business Architect	SAP Certified Value Architect	SAP Certified Enterprise Architecture expert	SAP Certified Process Architect
			
<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> Double-qualified Business Architects who effortlessly develop business requirements as input to the enterprise architecture Defined input for a business and value case for your own organisation <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own process model and/or value model and thereby work on a personalised case for your company.</p> <p>Individual Performance Mentoring (IPM)</p> <p>Individual Performance Coaching is replaced by mentoring during classroom sessions to guide your personal development needs.</p> <p>Upon successful completion of the program, each participant will be:</p> <ul style="list-style-type: none"> SAP certified Value Architect SAP certified Process Architect <p>leading to SAP certified Business Architect</p> <p>Target Audience: Enterprise Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Business Process Management</p> <p>Price Including 20 training days, mentoring, 2 certifications € 13,800 (excl. VAT)</p> <p>Booking codes SAP Certified Business Architect = MFBA</p>	<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> A Value Architect who effortlessly develops business requirements as input to the enterprise architecture Defined input for a value case for your own organisation <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own value model and thereby work on a personalised case for your company.</p> <p>Individual Performance Mentoring (IPM)</p> <p>Individual Performance Coaching is replaced by mentoring during classroom sessions to guide your personal development needs.</p> <p>Upon successful completion of the program, each participant will be SAP certified Value Architect.</p> <p>While the combination of Value Architect and Process Architect certifications will lead to SAP certified Business Architect, all three certifications will lead to SAP certified Lead Enterprise Architect.</p> <p>Target Audience: Enterprise Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Business Process Management</p> <p>Price Including 10 training days, mentoring, 1 certification € 6,900 (excl. VAT)</p> <p>Booking codes SAP Certified Value Architect = MFVA</p>	<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> An Enterprise Architecture expert who effortlessly develops input for a solid enterprise architecture case <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own input and work on a personalised case for your company.</p> <p>Individual Performance Mentoring (IPM)</p> <p>Individual Performance Coaching is replaced by mentoring during classroom sessions to guide your personal development needs.</p> <p>TOGAF® 9 (Level 1+2) certified</p> <p>SAP certified Enterprise Architecture expert</p> <p>The combination of Value Architect, Enterprise Architecture expert and Process Architect certifications will lead to SAP certified Lead Enterprise Architect.</p> <p>Target Audience: Enterprise Architects IT Architects Technology Architects Solution Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Enterprise Architecture or Business Process Modelling</p> <p>Price Including 15 training days, mentoring, 2 certifications € 10,500 (excl. VAT)</p> <p>Booking codes SAP Certified Enterprise Architecture expert = MFEAX</p>	<p>Value of this program:</p> <p>At the end of this program you will have:</p> <ul style="list-style-type: none"> A Process Architect who effortlessly develops business requirements as input to the enterprise architecture Defined input for a business case for your own organisation <p>If two or more architects from your organisation are participating – they will have the opportunity to use their own process model and thereby work on a personalised case for your company.</p> <p>Individual Performance Mentoring (IPM)</p> <p>Individual Performance Coaching is replaced by mentoring during classroom sessions to guide your personal development needs.</p> <p>Upon successful completion of the program, each participant will be SAP certified Process Architect.</p> <p>While the combination of Value Architect and Process Architect certifications will lead to SAP certified Business Architect, all three certifications will lead to SAP certified Lead Enterprise Architect.</p> <p>Target Audience: Enterprise Architects Process Experts Business Analysts Business Consultants</p> <p>Prerequisites: Experience in Business Process Management</p> <p>Price Including 10 training days, mentoring, 1 certification € 6,900 (excl. VAT)</p> <p>Booking codes SAP Certified Process Architect = MFPA</p>

Exemption

The Enterprise Architecture eXpert track prepares for TOGAF™ 9 certification (Level 1 + 2) and provides profound knowledge of the SAP Enterprise Architecture Framework (EAF) and its added value. The EA I and EA II modules

focus on application of TOGAF 9/EAF and additional topics not yet covered in TOGAF 9. Participants who are already TOGAF 9 certified will be exempted from the TOGAF module.

Dates

Course	Start date	End date	Trainer	Location
TOGAF* Process I	10 October 2011 31 October 2011	14 October 2011 4 November 2011	Steve Kirby Prof. Dr. Mark von Rosing	's-Hertogenbosch 's-Hertogenbosch & Virtual Live
Value I	21 November 2011	25 November 2011	Prof. Dr. Mark von Rosing	's-Hertogenbosch & Virtual Live
EA I	12 December 2011	16 December 2011	Michael van den Dungen & Arjan Visser	's-Hertogenbosch
Process II	9 January 2012	13 January 2012	Prof. Dr. Mark von Rosing	's-Hertogenbosch & Virtual Live
Value II	30 January 2012	3 February 2012	Prof. Dr. Mark von Rosing	's-Hertogenbosch & Virtual Live
EA II	5 March 2012	9 March 2012	Michael van den Dungen & Arjan Visser	's-Hertogenbosch

*) Note for participants with an exemption:

For all participants with an exemption from the TOGAF module the program will start on October 10 as well, with a kick-off (0.5 day).

The dates correspond to the individual modules as part of the different tracks. Please refer to the track programs to find out which dates apply to your track.

More information

If you would like more information on the SAP LEAD Program, please feel free to contact Karin van den Brand, Business Development Manager Education by mail karin.van.den.brand@sap.com or by telephone +31 6 222 16 409.